



SACRED HEART CATHOLIC CHURCH

Religious Client

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PROJECT OVERVIEW: LANDLORD REPRESENTATION

In June 2015, the Advisory Services Group was engaged to market the school building at 835 5th Street East in St. Paul, Minnesota, for tenancy due to the current tenant, Twin Cities Academy, vacating the premises that same month.

BUILDING

Sacred Heart Catholic Church
835 5th Street East
St. Paul, MN 55106

SQUARE FOOTAGE

53,382 SF

SERVICES

- Marketing
- Lease Negotiations

APPROACH

- Created an extensive marketing program – both electronic and print.
- Focused on public and private educational users.

RESULTS

- Executed a 10-year lease on January 19, 2016, with STEP Academy, an established public charter school serving grades 6-12.
- Negotiated a \$150,000 security deposit.
- Generated over \$5.4 million in revenue for the church.